



**Benefit Assistance
CORPORATION**

Benefit Assistance Corporation is an *independent* full service Third Party Administrator (TPA) in business since 1992. Our goal is to establish and maintain mutually beneficial relationships by providing exemplary claim management services which we achieve through outstanding processing accuracy, expedient turnaround services, and competitive pricing. We provide our partners 24/7 eligibility, claims, and reporting capabilities with a very robust, integrated system. BAC has aligned itself with Hi-Tech Health's software for a completely flexible claim adjudicating system. We are not tied to a canned "national" claims system; therefore we may customize our services around ***your needs***



HealthCare Benefits ultimate focus is assisting its hospital clients in becoming better buyers of employee benefit programs and services. We work with over 100 Hospitals across the Country, and are endorsed by state hospital associations in Pennsylvania, Massachusetts, and Texas. Through our expertise, scale, innovation and imagination, we help our clients create benefit programs that employees value, and that employers can afford. Please contact Bob Holland at 800-872-0277 or rholland@hcb-inc.com, or visit our website (www.hcb-inc.com) for more information.



One Insurance Way
Ona, W. Virginia 25545
304-736-2222
FAX 304-733-1234

Insurance Systems has been committed to the Independent Insurance Agency System since its founding in 1926. A seasoned professional staff with over 170 combined years of experience is here to help customize any type of insurance to fit your needs. As one of the top five writing agencies in the state, we are able to offer the products of many companies at competitive prices. We are also one of the largest writers of Health Insurance in West Virginia, which allows us to handle these coverages for individuals, as well as groups. Insurance Systems also does pensions, investments, estate planning, and bonding.



****Since 1999, nowHIRE** has provided applicant tracking systems for companies of every size within diverse vertical markets. nowHIRE's solutions feature fully integrated, Web-based recruiting and applicant tracking software modules. Companies can configure the software to their specific recruiting needs—for hourly, salaried, internal or contingent



employees, or any combination thereof. nowHIRE delivers timely, intelligent products that streamline workflow, reduce paper use and save money. Its current offerings include I-9 Comply, an automated I-9 module with an optional E-Verify component, and state-of-the-art Historical I-9 Conversion Services. Based in Detroit, nowHIRE has satellite offices in Dallas, Denver, Toledo and Atlanta.**



CJ Donnelly & Donald Archer



Step toe & Johnson PLLC is a regional, business-focused firm with particular strengths in energy, labor, employment, and litigation. It comprises over 200 lawyers resident in ten locations throughout West Virginia, Ohio, Kentucky and Pennsylvania



Gordon Copland, David Morrison, Bryan Cokeley and Rodney Bean →





Wells Fargo Disability



Wells Fargo Insurance



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BSI
THE BENEFIT SERVICES COMPANY

BSI was founded in 1988 and is privately owned. BSI began business operations specializing in the design, development and management of Voluntary Worksite Benefit and Self-Insured Health Plan programs. Since then BSI has grown to include employee benefits consulting & planning, group benefits management and implementation, disease risk management program oversight, benefits communication, HR/compliance consulting, eligibility maintenance, COBRA/HIPPA administration, 5500 form filing and cafeteria plan implementation and management.

BSI Group and Self-Funded benefit products include Medical, Dental, Vision, Short Term and Long Term Disability, Group Life insurance, Underwriting Services, Excess Loss Coverage and TPA Services.

BSI Voluntary Benefits portfolio features Critical illness, Accident, Dental, Vision, Life insurance, Short and Long Term Disability, Long Term Care, Business Identity Theft insurance and Legal Service plans. Phillip Gilley




COMMITTED TO BRIDGING THE COMMUNICATION GAP

dt
interpreting

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The Employee Benefit Service Center, established in 1991, is a privately held, full service Third Party Administrator, with employees in West Virginia and Ohio. We are able to administer Medical, Dental, Vision, STD, HRA, HSA, FSA, and more.

The Employee Benefit Service Center is proud of our success in combining personalized customer service and state of the art technology. We realize that each employer group is unique and we strive to meet the challenges each group brings, with our experienced, dedicated staff and our focus on flexibility. We are SAS 70 compliant and a member of the SPBA.

President Steve Hodgson and Vice President Sherry Arnold each have 25+ years in the industry, and our entire team looks forward to working with you!



- A leading service provider of lifetime financial solutions – via individual retail accounts and workplace savings plans
- Privately held organization founding in 1946
- Helping 2 million people reach retirement including 14.5 million the in defined contribution market alone
- Fidelity Investments is the #1 retirement plan provider for not-for-profit health care organizations
- Dedicated, experienced team solely focused on health care and tax-exempt organizations
- Industry leading customer satisfaction and loyalty
- 50 percent market share of the top 50 hospitals

Available virtually 24 hours a day, 7 days a week to accommodate unique health care employee needs



Highmark Blue Cross Blue Shield West Virginia (Highmark WV) is the only health insurance company operating under the Blue Cross and Blue Shield logos in West Virginia. From its humble beginnings to its current stature as West Virginia's largest health insurance carrier, Highmark WV has continually evolved since 1932 administering claims for 542,180 members and employing nearly 900 individuals throughout our various locations.

Highmark WV provides health insurance options for individuals and families who are in need of private health insurance, for retirees on an individual or group basis, and for small groups ranging to large corporations. Highmark WV offers a variety of products including traditional indemnity plans and preferred provider organizations (PPO), in addition to retiree products like FreedomBlue and Medicare Supplemental insurance plans.

MCKINLEY | CARTER

McKinley Carter Wealth Services is an SEC registered independent wealth management firm that provides **Wealth Management and Trust Services** for individuals and families committed to growing and protecting their wealth across multiple generations; **Group Retirement Plan Services** for businesses focused on the long-term financial success of their owners and employees; and **Philanthropic Advisory Services** for nonprofit organizations seeking long-term financial security and sustainability.



John Slicer

Also representing McKinley Carter: Jay Hunt, Retirement Plan Consultant

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Sandra James, President

 WEST VIRGINIA
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Bill Miller, CLU, RHU

After spending eight years in the Life Insurance business working with Estate Planning, Executive Compensation, and Family Income Planning, Bill Miller founded Bill Miller Insurance as an Employee Benefits Management firm. Working with complex products such as Retirement Plans, Self Funded Health Insurance Plans, and Provider Network Development, Bill Miller Insurance is based on the old concept *Service will make the sale.*

Bill Miller, the founder of the agency has completed the requirements to become a Registered Health Underwriter and a Chartered Life Underwriter. When Bill works with a client he brings with him the skills and knowledge that reflect his thirty years of experience in this business.



Bill Miller



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Have you ever . . . wondered how HR could ever keep up with the ever changing laws and regulations? Been fined for missing a regulatory deadline? Terminated an employee and then hoped your documentation would support it? Experienced a unique situation and spent hours researching solutions?

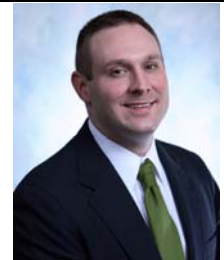
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Matt Brannon & Al Sheets



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SCHR Staffing Services is partners with the WV Hospital Association to provide the WV hospitals a workforce solution for contract staff, we act as a liaison between healthcare facilities and healthcare staffing firms to provides pre-screened, qualified nursing and allied health professionals while reducing the administrative issues that can be so time-consuming to facilities.

The SCHR staffing services can help you to keep virtually every clinical and many non-clinical departments staffed with no-hassle service. Our services can be customized to meet your individual hospital special needs—All at no cost to you!



Susan Outen